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Message Text

SECRET

PAGE 01 AMMAN 09744 171532Z

44
ACTION NEA-07

INFO OCT-01 SS-14 ISO-00 NSC-05 NSCE-00 INR-05 CIAE-00

PM-03 SP-02 L-01 DODE-00 NEAE-00 OMB-01 TRSE-00 SSO-00

INRE-00 /039 W
---------- 071358
O R 171452Z DEC 75
FM AMEMBASSY AMMAN
TO SECSTATE WASHDC IMMEDIATE 6426
INFO AMEMBASSY JIDDA

S E C R E T AMMAN 9744

LIMDIS

E.O. 11652: GDS
TAGS: MASS JO US
SUBJECT: HAWK MISSILE: REFINED AIR DEFENSE ROUGH ORDER OF MAGNITUDE FIGURES

REF: MAP AMMAN 3245

1. REFTEL SENT TO DOD AND DEPARTMENT TODAY REPORTS URGENT REQUEST BY CHIEF OF STAFF BIN SHAKER FOR A NEW LETTER FROM MAP CHIEF CONTAINING ROM FIGURES AS REFINED BY ON-THE-GROUND SURVEY BY RAYTHEON AND DOD AIR DEFENSE TEAM CURRENTLY IN AMMAN. BIN SHAKER NEEDS NEW FIGURES FOR PRESENTATION DURING HIS DEC 20 VISIT TO SAUDI ARABIA, WHERE HE WILL NAIL DOWN SAUDI FINANCING (ALREADY APPROVED IN PRINCIPLE).

2. NEW PLANNING ESTIMATE FIGURES CONSIDERABLY LOWER THE COSTS OF RAYTHEON SUPPORT (FROM DOLS 130 MILLION TO DOLS 30 MILLION) AND DOD TRAINING (FROM DOLS 118 MILLION TO DOLS 55 MILLION) AND JAF BELIEVES LOWER FIGURES WILL MAKE JAF PRESENTATION TO SAUDIS MORE CREDIBLE. ROM HAS BEEN CLEARED WITH VISITING RAYTHEON REPS AND DOD TEAM CHIEF COL SMALL.
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3. IN VIEW OF OBVIOUS UNDERTAINTIES, COVERING MAP CHIEF LETTER STRESSES THAT ROM BE TREATED WITH CAUTION AND SUGGESTS JAF CONSIDER A 20 PERCENT "MANAGEMENT RESERVE FUND" TO COVER VARIOUS CONTINGENCIES, I.E., UP TO DOLS 125 MILLION, (OR 20 PERCENT OF DOLS 625 MILLION).

4. SINCE THIS APPROACH IS DESIRED BY BIN SHAKER WHO MUST NEGOTIATE MATTER WITH SAUDIS AND SINCE THERE APPEARS TO BE SUFFICIENT CAUTION BUILT INTO COST ESTIMATE, REQUEST DEPARTMENT EXPEDITE APPROVAL OF ROM IN REFTEL ASAP, PRIOR TO IMMINENT JAF DEPARTURE FOR SAUDI ARABIA.
SUDDARTH

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Message Attributes

Automatic Decaptioning: Z
Capture Date: 01 JAN 1994
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Current Classification: UNCLASSIFIED
Concepts: MILITARY ASSISTANCE, MISSILES
Control Number: n/a
Copy: SINGLE
Draft Date: 17 DEC 1975
Decaption Date: 28 MAY 2004
Decaption Note: 25 YEAR REVIEW
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: KelleyW0
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975AMMAN09744
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: GS
Errors: N/A
Film Number: D750438-0903
From: AMMAN
Handling Restrictions: n/a
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Original Classification: SECRET
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Reference: n/a
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Review Exemptions: n/a
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